## THE ATLANTA CONSTITUTION

## THREE WITNESSES DESCRIbE FINDING MARY PHAGANS BODY



FINEYTOBEHEAD NEWILE MAY GEEE Of harRMAN LINE OF HARRMAMALNE HS PREEOM TOOAX


IMULHALLISALLAR
AND BLLGKMAALIER, SAYS UNDERYOOO


NEWI LEESTCKS TOORRIMAL STORY DESPIE ATEEMTS TOCOFESE NEERO

 ceedings Was the Evident Effort on Part of Luther Rosser to Connect Watchman With Crime, or Show He Knew More Than He Has Told.

DORSEY SAYS DEFENSE is trying to impeach TESTIMONY OF STARNES

Mr. Rosser Declared, However, That All He Was Trying to Do Was to Test the
Memory of Detective Who Memory of Detective Who Was Among First to Investigate the Murder of Mary Phagan in Factory
During the second day's proceed-
ings of the Leo M. Frank trial ings of the Leo M. Frank trial the
sensation for which the morbidy
curious have been craning their necks fatied to materiarize.
Nothing that has not been printed Nothing that has not been printed
in the papers was brought out.
The striking feature of the day's The striking feature of the day's
proceedings was the evident effort on
the part of Newt Lee with the comsmission of the
Newime, or to show that he knew more
labout the death of Mary Phagan tran about the death of Mary Phagan than
he has thus far told. As on the
previous day, Lee stuck to his orig. inal story, and through hours of what
would have been acute torture to a
man of refined sensibilitities he was would have been acute torture to a
man of refned senibilities he was
stolld in reiterating the details of
how he had found the body and of show he had found the body, and of
hoo
Leo M. Frank
Memorial day, words and actions on Leo M. Frank's words and action
Memorial dav, when the murdes
Mary Phagan was committed. Mary Phagan was
Efforts Fail
To
$\qquad$ Seasoned courthouse officials and
old reporters mavreled at the way
the negro held out against the cross$\underset{\substack{\text { When } \\ \text { him a } \\ \text { vestion }}}{\text { a loss to understand a }}$ quen at a loss to understand a
question, he would have it repeated
tond thenes hation ane thimes,
and then he would illustrate his and then hemetimes would illustraten thises,
and
tions and the artion of Frank by
graphic pantomime. graphic pantomime.
A drawing depiting a cross sec.
tion of the National Pencil factory
played to tion of the National Pencil factory
played an important part in the days
proceeding. Leea was mad to point
out on this drawing just ath to phat he had
done and where he had ween in the proce on this drawing just what he had
oune and where he had been in the
done oulding the nigh of the murder. The
drawing was difficult for an in iliterate done and where he had teen in the
building the nigh of the murder. The
drawing was dificult for an ililitarate
person to decipher, but lee was not drawing was dilficult for an iliterate
person too decipher, but Juee was not
confused to any extent, and then only
for the moment.
Trial Progresses for the moment.
Trial Progresses
Slowl Slowly.
Only

on the stand Tuesday-New LLee, who
was testifying when adjournment
came Monday; Sergeant Dobbs, of
the police force, who went to the
pencil factory the morning the body.
the police force, who went to the
pencil factory the morning the body

Be Your
Own Boss

## tises in The Constitution's classified for agents to sell household necessities. Take a line, learn it; sell it. Become known in a com- munity. Then hire agents yourself. Soon you'll have a niee little business that will bring you in good re- turns. Aside from the money you make, the training will fit you for a bigger job later on. Turn to The Constitution's classified now and read the ads under Agents and Salesmen Wanted.








## Sulphur-Saline

 HAMPTON SPRING WATER Diuretic-LaxativeA Natural sulphur water that A Natural Sulphr
prevents and
Rneumetes.
nism,

Indigestion,
Constitation,
Constipation
Ospepsia,
Jundica,
Jaundice,
Stimen, Liver.
Kidney and
guarantee on every label Jacobs' Pharmacy Co.,

## 

VERYBODY
Get a
Palm Beach Suit
Palm Beaches don't "grow" fast enough to outfit the American citizen. But they're growing. They're reaching us in big squads. A Big Bunch is here now, opened up Monday, and your size ammong them.

They're in the popular tan. They're popular for other reasons, too. They're cool, and they're economical.
$\$ 7.50$
Palm Beach shoes to match
$\$ 4.00$
Geo. Muse Clothing Co.

Officer Tells About Discovery
Of Body of Girl in Basement










## DODGE

 The Road Bed for Power o erect a line shaft correctly i lay the foundation for powe The Dodge Adjustable Ball an heap and inferior hangers are proin your workmanship. You get the greatest strength-the most economical erection-perfect alignment-only when you use Dodge hangers -perfect alignment-only when yout use Dodge hangers.
Dodge hangers will carry your power at a minimum friction
loss-with on the investment. If you require an unusual size of hanger, "get Dodge Manufacturing Co., Mishawaka, Ind

## Men, Here's Your Chance To Save Money!!

Never before have we offered our entire stock Men's High-Grade Furnishings at as Low Prices!

All our regular $\$ 1.00$ and $\$ 1.25$ white and colored Soft Shirts, now marked down to, choice
 All Our Summer Underwear (execept contract goods)
will be sold at 1-3 0 off Regular Prices

## \% <br> Largest Assortment in

 the City ofWash Ties
Regular 25c Wash Ties, also 50c and 25c Silk Ties, now cut down to 20c Each

Men's Silk and Lisle Sox, 50 c Values, per pair

25c
All Men's Sorosis Shoes, were $\$ 5.00$, marked down to

Mother and Daughter in Tears As Clothing of Mary Phagan Is Exhibited in Courtroom

Solicicitor Do
tive Starnes
ter

First Two Days of Frank Trial Only Skirmishes Before Battle


Is your boys education troubling you?

## "Of all the ills under the sun,

If there is one, do you weish to tind it
If there is none, why do you mind it
We have applied the remedy for others, and that is our

business. We point, with pride, to the college records of | buiness |
| :--- |
| ourb |
| ouss |

Not a death or a serious case of sickness in the THIR
TEEN YEARS' history of our school. Wfite for a catag , and consider our plan.
University School for Boys, Box s2, Stone Mountan, 6a

## LaGrange College <br> A Good School For Girls

Courses in Literature, Music, Art, Exression; advantages in music unsurpassed Same standard of admission as University of Georgia. Our catalog will interest you.

Judge us by Our Work.
RUFUS W. SMITH, President,


Historic College
For Women

## Wesleyan

antan

 C. R. JENKINS,

University of Alabama SCHOOL OF MEDICINE Mobile, Al

## 


The North Georgia Agricultural College, Dahlonega, Ga






MEN AND RELIGION BULLETIN No. 66

## Chaingangs in Georgia You Will Write "HOPE" Into Our Laws

ctThe way of a man with a maid.""
-Proverbs 30:19

It is not a doll in her arms
The child-mother is nursing her fatherless baby
What have we done to her
"She can sell herself if she is ten years old." But she must
You appropriat thousa
from the tick-
Thousands to make hog cholera serum-
And thousands to study hogs that are sick.
You gave nothing for these pitiable girls.
Georgia has no place for them.
Only children-they are being lost to
Only God knows how many more!
Only God knows how many more.
Forty-four other states have refor
as these.
The bill introduced by Jones of Coweta and
ls of Butts provides a reformatory for girls in
The Prison Commission approves
ommended that it pass.
The Committee on Appropriations referred it man; S. E. Berry, C. F. Holberg, A. B. Greene and They have recommended that thirty thousan dollars be appropriated and the bill be made the law
Father, grant that this be done Father, grant that this be done.
No . man in Georgia values a cow
We had not seen the bitter need.
We does a girl.
"Jualge righteously and plead the cause of the poor."

Proverbs 31:9

A boy of seventeen stole a ride on a train.
You arrested him for this.
He did not have the money to pay his fine.
put him in of funds we clothed him in stri
$\qquad$
Judge could have released the boy on good behavior
He could have given the boy a chance.
Twenty-five other states allow their Judges to
help instead of destroying moneyless first offenders.
By writing Probation into our laws you would
not compel-
But you would give your Judge the right to
A bill, introduced by Senator Tarver and Rep resentatives Myrick and Gower, making this the
law, is pending in the Legislature.
Judges and the Prison Commission-
And the Judiciary Committees of both Houses
have approved it.
"For we are saved by hope."
-Romans 8:24

If the Indeterminate Sentence were the law eorgia, a Judge, in sentencing a man, would say "Not less than $\quad$, not more than Within the limits named, the man's stay in the penitentiary would depend upon himself.

- Hope of liberty, instead of fear of the lash would make him obey.
He would win release by showing himself fit
His incentive for not committing crime agai would be this: Caught a second time, he might be sentenced as an habitual criminal for the greatest
number of years prescribed for that particular crime ored for particular In Ilinois, in the twelve years before the inde-
terminate sentence became the law, one Judge senterminate sentence became the law, one Judge sen one hundred criminals.
In the twelve years since it was made the law only four have had to be resentenced by him. Commitments to the penitentiary have been forty per cent less, despite the great increase in
population, in that state in the ten years since the eny-two states became part of its law.
The Prison Commission and the Penitentiar Committees of the House and Senate approve the bill of Senator Foster and Representative Loyd that You, like them, would rather save than destroy the fallen.
You will help make this the aim of Georgia.


We reprint herewith an extract from an opinion rendered by a famous scientist showing that beer in light bottles can not remain pure.
"Beer bottles should be manufactured from reddish-bronn glass, inasmuch as
same will to a much higher degree than any other kind of glass, minimize the influence of the rays of light on the quality of beer, and will protect the latter (Sonnengeschmack) due to the chemical action of light.
"In while and green glass bottles the beer is most affected by the action of the light. Such bottles are, therefore, absolutely inappropriate and should never be
employed by brewers." (Signed) Prof. Dr. F. Schonfeld. Lexikm the
 Schlitz is made pure and the Brown Bottle keeps it pure from the brewery to your glass.

That Made Milwauke Famous


The Camping Season


Why not escape the hot days of August? Enjoy the dellghts of
camping out in the open. Pitch your tent under the cool oak trees amping out in the open. Pitch your tent under the cool oak trees
by the side of some quiet lake or rushing river. It's the finest tonic in We have greatly reduced prices on camp furniture and other out
door accessories. Tents, all sizes. Genuine Army Blankets. Folding Camp Chair.


King Hardware Company
53 Peachtree Street


## The high road to

 Colorado

The Frisco takes the short cut to Colorado. It is the direct road, and the high road-for it gues up over the Ozarks, and cools you off on the way
Soon after crossing the Mississippi the Frisco train begins to climb, and quickly gets you up where it is cool. This cool, comfortable night's sleep makes you fit as a fiddle and immeasurably shortens your trip to Colorado.

## Thru Sleepers to Colorado

The route via Memphis and Karisas City is the high-road from the Southeast tc Colorado. It is the route of least time and greatest comfort.
The Kansas City-Florida Special is equipped for the comfort of Colorado vacationists. It has splendid electric lighted Pullmans thru from Jacksonville, Atlanta, Birmingham and Memphis to Kansas City, Denver and Colorado Springs. No change of cars from tidewater to Rockies. Also carries modern electric lighted chair cars, and dining cars serving famous Fred Harvey meals.
FR/SCO $\quad \begin{aligned} & \text { A vacation in Colorado will be profitable in enjoyment and health, and econom- } \\ & \text { ical in cost. } \\ & \text { abilead fares are }\end{aligned}$ ical in cost. Railroad fares are low. Hotel and boarding house rates are reason-
able. Send for beautiful book on Colorado, and information about low faree. A. P. Matthews, District Passenger Agent,
6 North Pryor St., Atlanta, Ge.

THE CONSTITUTION THE STANDARD SOUTHERN NEWSPAPRR
Published Daily. Sunday. Tri-Weekly



 -
$\left\lvert\, \begin{aligned} & \text { "that up to this time no action has } \\ & \text { taken to remove this condition." }\end{aligned}\right.$



A Story of the Moment

The World's Mysteries



aier \&erkele, Inc. Established 1887 Established 1887

Kodak Department
14 Whitehall

## The Great Essential of Advertising

By HENRY W. GRADY

Some of the best thought of modern times is being given to adver tising.

The great question of today is not, "shall I advertise," but "how shall I advertise.

From the chaotic methodless way of merely getting before the public, regardless of what they said, or how they said it, the advertisers of today have been forced to the realization that the mere act of getting before the public does not always sell goods.

There has been an awakening to the fact that the public demands certain standard in advertising just as it demands certain standards in literature, in art, in politics, in sports and in fact everything in which it takes an interest.

There was a time in the days of P. T. Barnum when the public liked to be fooled and when the ad writer capable of writing the greatest exaggerations was the past master of his craft.

That day has past.
The age of Truth has arrived and the merest novice in the ad riting game now recognizes the two great basic principles-TRUTH and BREVITY.

That seer of the American Newspapers, Herbert Kauffman, in a reent article on "How to Write Retail Advertising Copy," lays down the following principles

Truth, absolute truth, every word of it, but Mr. Kauffman overlooks the one great essential Truth of advertising, and that is ILLUSTRATING.

Descriptions may be misleading. The public may not understand hem or interpret them in different ways. There can be no misunderstanding about a good illustration. A faithful reproduction is TRUTH itself.

To the man who pays for the advertising, space becomes a matter of importance.

Mr. Kauffman says: "Space is a comparative matter after all. It is not so much a case of how much is used, as how it is used." EXACTLY!

The advertiser's first aim is to attract the greatest amount of atention with the least amount of space and then to SHOW the thing he has to sell. Once the public has seen what it wants it is an easy matter to tell about it

Does the real estate man stop to describe a piece of property to the prospective buyer? He does not. With all the dispatch possible he takes the customer out to SEE that piece of property. If he can not do that he does the next best thing and shows the customer a picture. Does the clerk in the store stop to describe a dress to the woman who wants to buy? He does not. He shows it to her just as quick as he can.

The wise merchants realize that they can not bring all of the public see their goods so they do the next best thing and take their goods 0 the public in high-class illustrations. They know then that the public knows that it is getting the TRUTH

They know that the proper ILLUSTRATIONS will attract more ttention than long-winded descriptions, and cost them much less.

They know that the buying public has to be shown
It matters not whether the advertisement is in a newspaper, cataog, booklet, street car, on a billboard or whatnot, they know that the mportant thing is to get, not a description of the thing advertised before the public, but the thing itself

The proper writing of your advertisement is not half so important as the proper ILLUSTRATING.

Showing in an attractive and truthful way actual pictures of the hing you have to sell will attract attention and bring results where you have failed before.

We are expert advertising illustrators. We will advise with you about what pictures to use and how to use them. We will design your illustrations, engrave and print them and save you both trouble and money

Won't you let us submit ideas and estimates?
SOUTHERN ENGRAVING COMPANY

Constitution Bldg. Phone, Main 704, Atlanta

## ■ SOCIETY



## 20\% <br> REDUCTION

## Eugenevitarmes co

Atlanta Conservatory of Music
Session 1913-14, First Term Begins September 2, at 9 A. M
anta Conservatory of Music, Peachtree and Broad Sts., Atlanta, Ga.

## Southern Suit \& Skirt Co. Atlanta-New York Southern Suit \& Skirt Co

This Morning at 9 O'Clock We Will Put on Sale

## 68 BEAUTIFUL RATINE and LINEN DRESSES

These Are the Better Grades--They Sold to $\$ 19.50$ FINAL CLEARANCE of our Fine Ratine

CHOICE The handsomest, most elegant styles show this season at a price that will move them out of
this store in a few hours' selling todavTODAY, WHILE THEY LAST, these 68 lovely

## Unrestricted Choice \$5.85

No Mail, Phone or C. O. D. Orders Filled
Southern Suit \& Skirt Co.
$\$ 5.85$ ses that sold to $\$ 19.50$


BILL GIVES MOTHER CONTROL OF CHILDREN

33-45 Whitehall St.

Presbyterians Will Welcome
$\qquad$


New Watch Hill House

PARKINN KOCKAWAY PARK, L. I.




## TATE SPRING


in the h, cool, healthful resort Mountains of East Tennessee an unexcelled climate park and grounds-eighteen hond acre course-saddle horses-fine five-piece
orchestra for concerts and dancing
and that most Mineral Waters. TATE SPRING NATURAL MINERAL WATER
 hich I have knowledge
Enjoy the healthful water at the spring or have it shipped to your
ome. For sale by all druggists, in sterilized bottles, filled and sealed Send postal the spring. TATE SPRING HOTEL CO.

Marlborough-Blenheim

## Broadway, 36-37th Stree

 On the site of the former Marlborough Hote

Santa ${ }^{2}$ Goléog

$$
\begin{aligned}
& \text { LEN, MANAGING DIRECTOR, } \\
& \text { TATE SPRING, TENN. } \\
& \text { L WATER CO., LOCAL DISTRIBUTORs }
\end{aligned}
$$



350 Rooms with Bath at $\$ 1.50$ Per Day and Up MARE FOR RESERVATIONS AT OUBA VXPEENE.


WHIFFS $\begin{gathered}\text { Rain Stopped Tuesday's Game; } \\ \text { Double-Header Ends Series; }\end{gathered}$
Call both gamen
OALLER KiN

$\frac{\text { Same old Luck }}{\text { Jack priva }}$
$\qquad$


HALF HOUR TEAM RACE TONIGHT WEATHER MAN PERMITIING

CRAGKERS HANE A NEW CPATAN
 Fan

 | on Tuesday $-J$ inx |
| :---: |
| Broken, Say |
| Neammates. |



makes tennis stars.
Sidney Marvin Developed Mc-
Loughlin, Johnston, Strachan.


DAVIS CUP "ALIBI"
FURNISHED BY BRITONS



They are coming to dinner, my dear, And Ive thought to order the beer. I knew you would guess, Why yes!
WESTERN TENNIS. Texas Star Defeats the Favorite
Champions to Default Titles.

ELMER SMITH TO NAPS;
HOME RUN HOLDER


These Ads Are Busimess Messages to Busimess People and Are Paid For By the Advertisers=="That's Why They're Worth Reading==That's Why They Brimg Returns

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## There are Thousands of Reasons Why You Should Use Constitution Wann Ads= They are the Thousands Who Read These Pages Dailly




F. S. PARRIGIN Oonsulting Oivil Engineer supervision of all kinds of work, plans, estimates, etc. Patent orfice
drawings. maps,

HUBBARD BROS. \& CO., Cotton Merchants HANOVER SQUARE, NEW YORK
$\qquad$
AUDIT COMPANY OF THE SOUTH
 THE CONSTITUTION,



DRUID HILLS SECTION
B. M. GRANT \& CO.

## YOUR OPPORTUNITY

 what you want. Have you driven over Habersham Road, Rivers Roa been made? Large shaded lots and villa sites. All city improvements. Mo

## E. RIVERS REALTY CO.

YELLOW PINE SASH
YELLOW PINE DOORS
VELLOW PINE BLINDS
Carloads or less--good grades--quick shipment.
wOOD WARD LUMBER CO., Atlanta

## ORPHINE




The Columbian National Life Insurance Compar of boston


Total Labilitu
Supplus
Iv. incoma
v. DISBuRSEMENT




